

DARYS ESTRELLA

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PROFESSIONAL WITH 27 YEARS OF EXPERIENCE IN CAPITAL MARKETS, INVESTMENT, SUSTAINABILITY AND PUBLIC SPEAKING. TODAY I WORK WITH TEAMS FROM THE PUBLIC AND PRIVATE SECTOR TO MAKE THEM MORE PRODUCTIVE AND EFFECTIVE. MY OBJECTIVE IS TO MAKE A POSITIVE IMPACT AND MAKE PEOPLE BELIEVE IN THEMSELVES.

EDUCATION

MASTER IN BUSINESS ADMINISTRATION (MBA),
APRIL 2002, ANN ARBOR, MICHIGAN
THE STEPHEN ROSS SCHOOL OF BUSINESS AT THE UNIVERSITY OF MICHIGAN

BACHELOR OF ARTS (BA) IN HISPANIC STUDIES,
MAY 1992, POUGHKEEPSIE, NY
VASSAR COLLEGE

Executive Education

HARVARD UNIVERSITY, JOHN F. HENNEDEY SCHOOL OF GOVERNMENT
2020 EXECUTIVE PROGRAM MOBILIZING YOUR NON-PROFIT BOARD

UNIVERSITY OF OXFORD-SAID BUSINESS SCHOOL
2014 PROGRAM ABOUT TRANSFORMATIONAL LEADERSHIP

HARVARD UNIVERSITY, HARVARD BUSINESS SCHOOL
2012 PROGRAM ABOUT SUSTAINABILITY AND INNOVATION

YALE UNIVERSITY, YALE SCHOOL OF MANAGEMENT
2011 PROGRAM ABOUT LEADERSHIP

HARVARD UNIVERSITY, JOHN F. HENNEDEY SCHOOL OF GOVERNMENT 2008 LEADERSHIP FOR THE XXI CENTURY

EXPERIENCE

DARYS ESTRELLA, CEO.

SEPT 2017-PRESENT SANTO DOMINGO, DOMINICAN REPUBLIC

*WORK WITH THE PRIVATE AND PUBLIC SECTOR GIVING CONFERENCES ABOUT LEADERSHIP, WOMEN'S ISSUES, EMPOWERMENT, FINANCE AND SUSTAINABILITY.

*PUBLISHED AUTHOR OF EL HIERRO QUE FORJÓ A LA DAMA.

*CONFERENCES: 12 HABITS OF HIGHLY SUCCESSFUL PEOPLE; LEADERSHIP IN THE TIME OF THE MILLENNIALS; THE VALUE OF WOMEN IN THE CONSTRUCTION OF A SUSTAINABLE

LEADERSHIP; HOW TO BREAK THE GLASS CEILING; THE POWER WITHIN YOU; RESPONSIBLE JOURNALISM; ADVERSITY USE IT AS PUSH LEVER; YOUR FIRST 90 DAYS AT WORK: HOW TO MAKE A LASTING IMPACT; DISCOVER THE LEADER WITHIN YOU; AMONG OTHERS.

*THROUGH MY CONFERENCES, I WORK WITH TEAMS TO MAKE THEM MORE EFFECTIVE AND PRODUCTIVE.

INICIA, VICE PRESIDENT CORPORATE SUSTAINABILITY

MAY 2012-SEPT 2017 SANTO DOMINGO, DOMINICAN REPUBLIC

*RESPONSIBLE FOR DEVELOPING THE SUSTAINABILITY STRATEGY OF THE FIRM AND THE FUNDS.

- PROMOTE FIRM'S OBJECTIVE THAT PORTFOLIOS BECOME INVESTMENT GRADE.
- ADVISE SENIOR FIRM LEADERSHIP OF GLOBAL BEST PRACTICES AND INDUSTRY TRENDS IN SUSTAINABILITY AS IT APPLIES TO THE FIRM.
- CONSULT INTERNALLY WITH ALL PORTFOLIOS TO ASSESS SUSTAINABILITY OPPORTUNITIES AND PRIORITIES.
- DEVELOP PLATFORMS FOR STRATEGIC IMPLEMENTATION OF SUSTAINABILITY PROGRAMS.

BOLSA DE VALORES DE LA REPÚBLICA DOMINICANA, DOMINICAN REPUBLIC STOCK EXCHANGE (BURD), CEO

APRIL 2007-APRIL 2012 SANTO DOMINGO, DOMINICAN REPUBLIC

*LEGAL REPRESENTATIVE AND HEAD OF GENERAL ADMINISTRATION OF THE FIRM.

- NORMALIZATION OF BOLSA DE VALORES DE LA REPÚBLICA DOMINICANA (BURD) TO GLOBAL STANDARDS OF COMPETITIVENESS (COMPARABLE TO A START-UP). LED PROCESS OF MODERNIZATION NOT ONLY FOR THE BURD BUT IN THE CAPITAL MARKETS IN GENERAL: CHANGED TRADING PLATFORM TO BLOOMBERG TO CREATE TRANSPARENCY; DEMOCRATIZED CAPITAL BY DIMINISHING MINIMUM TRADING TO RD\$1,000 OR US\$100; FROM 2007 TO 2011, COMPANIES "LISTED" WENT FROM 5 TO 25, ANNUAL VOLUME TRADED INCREASED FROM RD\$1.5 BILLION TO RD\$70.5 BILLION, AND, SECONDARY MARKET WENT FROM 7% OF THE TOTAL VOLUME TRADED TO 95%. REBRANDED AND LAUNCHED NEW IMAGE OF BURD; HIRED/BUILT NEW TEAM; LAUNCHED CAMPAIGN CULTURA BURSÁTIL; ALLIANCES WITH PROFESSIONAL ORGANIZATIONS, UNIVERSITIES, HIGH SCHOOLS, AND JUNIOR ACHIEVEMENT; WORKED IN MARKET MAKERS PROGRAM WITH CRÉDITO PÚBLICO (GOVERNMENT); BECAME A MEMBER OF THE IBERO AMERICAN FEDERATION OF EXCHANGES (FIAB) AND WON BID TO CELEBRATE ANNUAL ASSEMBLY IN THE DOMINICAN REPUBLIC (HIGHEST ATTENDANCE IN 37 YEARS); CREATION OF OTC DOMINICANA; AND, RELOCATION OF OFFICES AND OPERATIONS TO NEW, BURD-BRANDED BUILDING AND FACILITIES.

BOLCEN (ASSOCIATION OF CENTRAL AMERICAN AND CARIBBEAN EXCHANGES)
MEMBER OF THE BOARD, SECRETARY,
2008-2011
FIAB (IBERO-AMERICAN FEDERATION OF EXCHANGES) COMMITTEE MEMBER, 2011

GOLDMAN SACHS, VICE PRESIDENT

AUGUST 2002-APRIL 2012 NEW YORK, NY

VICE PRESIDENT, HUMAN CAPITAL MANAGEMENT, 2006 –2007

- MANAGED US\$2MM BUDGET FOR HISPANIC DIVERSITY INITIATIVES. NEW YORK, NY
- VICE PRESIDENT, FIXED INCOME CURRENCY AND COMMODITIES, 2002 –2006
- MANAGED CLIENT RELATIONSHIPS WITH INSTITUTIONAL INVESTORS INCLUDING MUTUAL FUNDS, BANKS, CORPORATIONS, INSURANCE COMPANIES, AND STATE FUNDS; CLIENT BASE HAD IN EXCESS OF US\$150 BILLION UNDER MANAGEMENT.

DELTEC ASSET MANAGEMENT, VICE PRESIDENT

DEC 1992- JULY 2000, NEW YORK, NY

VICE PRESIDENT 1996 - 2000

- MANAGED EMERGING MARKETS SHORT-TERM FIXED INCOME PORTFOLIOS WORTH US\$500 MILLION.
- TRAVELED EXTENSIVELY THROUGHOUT LATIN AMERICA TO MEET WITH POLITICAL LEADERS, AND BUSINESS PEOPLE TO EVALUATE THE ECONOMIC AND POLITICAL SITUATION OF THE VARIOUS COUNTRIES WHERE WE INVESTED OR HAD AN INTEREST TO INVEST.
- WROTE QUARTERLY ARTICLE ABOUT INVESTMENTS FOR OUR CLIENTS.
- TALKED AND MET WITH CLIENTS REGULARLY TO DISCUSS THEIR INVESTMENTS.

ASSOCIATE, 1994 –1996

- ANALYZED AND MADE VALUATIONS FOR THE RESTRUCTURING OF THE LATIN AMERICAN SOVEREIGN BONDS.

ANALYST, 1992 –1994

- PART OF THE EMERGING MARKET TEAM IN THE TRADING FLOOR. EXECUTED ALL TRANSACTIONS.

YOUNG GLOBAL LEADER OF THE WORLD ECONOMIC FORUM.
HAVE COMPLETED 7 MARATHONS (NYC 4 TIMES, CHICAGO, BERLIN AND LONDON).
DUATLETE (BIKE).

BOARD OF DIRECTORS

INSTITUTO CULTURAL DOMÍNICO-AMERICANO,

PRESIDENT SINCE APRIL 2018.

MEMBER SINCE 2010. FORMER TREASURER.

EXCEL GROUP

INDEPENDENT BOARD MEMBER SINCE NOVEMBER 2019.

I HAVE BEEN A BOARD MEMBER OF THE FOLLOWING INSTITUTIONS: FINJUS, CONSEJO NACIONAL DE LA SEGURIDAD SOCIAL, CÁMARA DE COMERCIO DOMÍNICO FRANCESA, FUNDACION DOM CABRAL (BRASIL), UNIVERSITY OF MICHIGAN BUSINESS SCHOOL (USA), VASSAR COLLEGE (USA), DOMINICANS ON WALL STREET (USA), DOMINICAN WOMEN DEVELOPMENT CENTER (USA).

CONSULTING AND CONFERENCES

IN THE DOMINICAN REPUBLIC

- TEDX SANTO DOMINGO
- BANCO CENTRAL DE LA REPÚBLICA DOMINICANA, DR
- BANCO POPULAR
- COLGATE
- HUMANO
- INSTITUTO TECNOLÓGICO DE SANTO DOMINGO (INTEC)
- UNIVERSIDAD NACIONAL PEDRO HENRIQUEZ UREÑA (UNPHU)
- UNIVERSIDAD IBEROAMERICANA (UNIBE)
- EL INSTITUTO CULTURAL DOMÍNICO-AMERICANO

IN OTHER COUNTRIES

- UNITED NATIONS, NEW YORK, USA
- WORLD ECONOMIC FORUM, DAVOS, MEXICO, PERU, BRASIL, CHINA, MYANMAR.
- BOLSA DE VALORES DE COLOMBIA, COLOMBIA
- WEWORK, BOGOTA, COLOMBIA
- CÁMARA VERDE DE COMERCIO, COLOMBIA
- UNIVERSIDAD AUTÓNOMA DE MADRID, MADRID, SPAIN
- VASSAR COLLEGE, USA
- UNIVERSIDAD COLEGIO DE ESTUDIOS SUPERIORES DE ADMINISTRACIÓN (CESA), BOGOTA, COLOMBIA
- UNIVERSITY OF MICHIGAN BUSINESS SCHOOL (COMMENCEMENT SPEECH 2011), USA
- ALGEMEEN PENSIOENFONDS CURAÇAO, CURAÇAO

WEEKLY TV SEGMENT CHANNEL 9 COLOR VISIÓN